

Supplementary Materials

Consolidated Financial Results for the Fiscal Year Ended March 2026 (April 2025-March 2026) (FY2025)

May 11, 2026

Umios Corporation (TSE:1333)



With the company's name change to Umios Corporation in March 2026, a new corporate character, "Umios," also made its debut - a charming and friendly character that symbolizes the company's new identity.

FY2025 Results

- ▶ **Operating Income reached a record high of 31.2 bln. yen (YoY+2.7%)**
 - Increased in both net sales and operating income overall, driven by a significant earnings improvement in the Marine Resources Business Segment and strong performance of the European business (Foodstuff Distribution Business Segment).
 - Excluding one-time corporate transformation expenses of approx. 2.0 bln. yen*¹, **underlying operating income was 33.2 bln. yen.**
- ▶ **Profit Attributable to Owners of Parent was 22.2 bln. yen (YoY- 4.7%)**
 - Extraordinary income totaled 11.5 bln. yen, mainly from the reduction of cross-shareholdings and the sale of real estate and other assets. Extraordinary losses totaled 3.2 bln. yen, including headquarters relocation costs.
 - Based on the Mid-Term Management Plan policy of maintaining a dividend payout ratio of 30% or more (progressive dividend policy), **the year-end dividend per share was further increased by 4 yen from the revised forecast of 24 yen announced on February 9, 2026, to 28 yen*². As a result, the annual dividend payout ratio will be 30.4%.**

FY2026 Forecast

- ▶ **Operating Income projected to reach 32.0 bln. yen (YoY +2.6%)**
 - Excluding one-time corporate transformation expenses of approx. 3.0 bln. yen, **underlying operating income target is 35.0 bln. yen.**
 - Focus on improving profitability through business structure reform, reviewing our product portfolio, and strengthening pet food sales.
- ▶ **Profit Attributable to Owners of Parent projected to reach 15.0 bln. yen**
 - Continued asset optimization to generate extraordinary gains/losses of approx. 2.0 bln. yen.
 - Annual dividend are forecast at 45 yen per share (Interim: 22 yen / Year-end: 23 yen) with a **projected dividend payout ratio of 45.4%.**

- 1. **Business Overview for the Fiscal Year ended March 2026** p.4
(FY2025)

- 2. **Full-Year Forecast for the Fiscal Year ending March 2027** p.14
(FY2026)

- 3. **Appendix** p.22

1. Business Overview for the Fiscal Year ended March 2026 (FY2025)

Financial Highlights: Consolidated Group



(Bln.JPY)	Mar/26	Mar/25	YoY	
			Change	Change %
Net Sales	1,105.9	1,078.6	+27.3	+2.5%
Operating Income	31.2	30.4	+0.8	+2.7%
(Excluding one-time Corporate Transformation Expenses)	33.2	30.4	+2.8	+9.2%
Operating Income Ratio	2.8%	2.8%	-	-
Ordinary Income	31.3	32.3	- 1.0	- 3.1%
Profit Attributable to Owners of Parent	22.2	23.3	- 1.1	- 4.7%
EBITDA	53.1	51.6	+1.5	+2.9%
ROE	9.3%	10.7%	- 1.4pt	-
ROIC	4.1%	4.3%	- 0.2pt	-
Net D/E Ratio	1.0x	1.0x	-	-

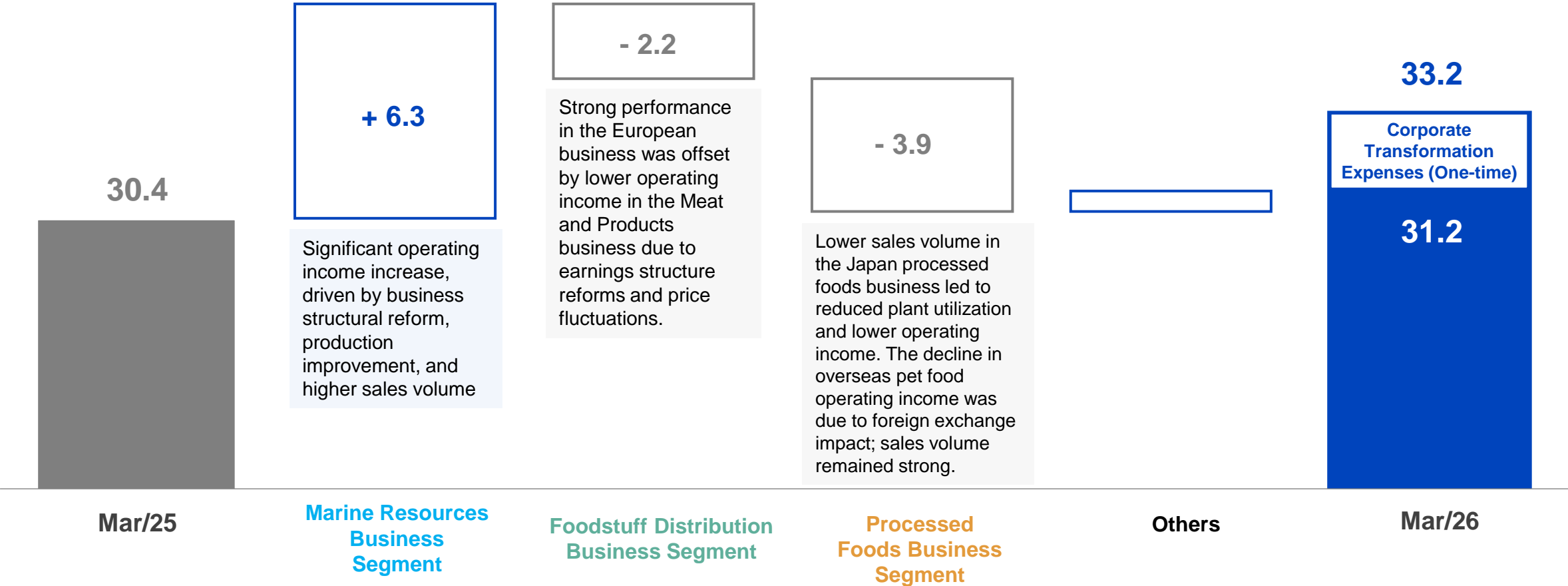
Mar/26 Forecast	Achievement vs. Forecast (%)
1,080.0	102%
30.0	104%
-	-
2.8%	-
29.0	108%
19.5	114%
50.0	106%
7.5%	-
4.0%	-
1.0x	-

Exchange Rate	Mar/26	Mar/25
USD	150.43 yen	151.44 yen
EUR	169.18 yen	163.80 yen
THB	4.57 yen	4.31 yen

Factors of Increase/Decrease in Operating Income (YoY)



(Bln. JPY)



Overview: Marine Resources Business Segment



Significant operating income increase driven by business structural reform, production improvement, and higher sales volume.

(Bln.JPY)	Mar/26	Mar/25	YoY	
			Change	Change%
Net Sales	129.4	127.6	+1.7	+1.4%
Fishery Business	34.5	38.6	-4.1	-10.6%
Aquaculture Business	21.1	17.4	+3.8	+21.7%
N.America Operations	73.8	71.7	+2.1	+2.9%
Operating Income	2.4	-3.9	+6.3	-
Japan	0.1	-2.4	+2.6	-
Overseas	2.3	-1.5	+3.8	-
Operating Income Ratio	1.9%	-	-	-

Overview by Business Unit

Fishery Business

Net Sales ↓ Operating Income ↑

Net sales declined due to lower skipjack tuna catches in Micronesian waters and weak fish prices. Meanwhile, operating income increased, driven by higher catches from improved operational efficiency and the withdrawal from unprofitable businesses.

Aquaculture Business

Net Sales ↑ Operating Income ↑

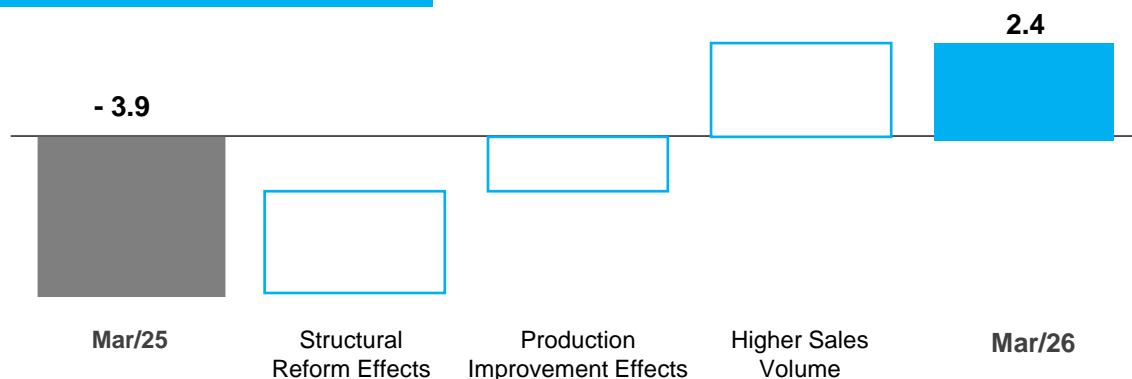
Sales prices for yellowtail and amberjack remained firm. Despite continued high production costs (materials, labor, logistics, etc.), operating income increased, supported by higher net sales, increased exports, and improved yield.

North America Operations

Net Sales ↑ Operating Income ↑

Market prices for Alaska pollock products remained firm. Operating income increased significantly, driven by cost reduction effects from production site consolidation and strong sales of imitation crab products.

Factors of Increase/Decrease



Structural Reform Effects

Withdrawal from unprofitable businesses in the Fishery Business; improved operational efficiency / Consolidation of North America production sites

Production Improvement Effects

High water temperature countermeasures in the Aquaculture Business (the introduction of submersible net cages and established underwater feeding methods) / Higher fillet production ratio in North American Alaska pollock operations

Higher Sales Volume

Higher per-unit sales prices for farmed fish; increased exports / Strong sales of North American imitation crab products

Overview: Foodstuff Distribution Business Segment



Strong performance in the European business was offset by lower operating income in the Meat and Products business due to earnings structure reforms and price fluctuations.

(Bln.JPY)	Mar/26	Mar/25	YoY	
			Change	Change%
Net Sales	769.9	751.1	+18.9	+2.5%
Marine Products Trading	442.6	418.4	+24.2	+5.8%
Foodstuff Distribution Business	248.7	240.5	+8.2	+3.4%
Agricultural Foods & Meat and Products	78.7	92.1	-13.5	-14.6%
Operating Income	15.8	18.0	-2.2	-12.5%
Japan	9.3	12.3	-3.0	-24.5%
Overseas	6.5	5.7	+0.8	+13.8%
Operating Income Ratio	2.0%	2.4%	-0.4pt	-

Overview by Business Unit

Marine Products Trading

Net Sales Operating Income

(Japan) Sales of marine products overall, including scallops and shrimp, remained strong.
(Europe) In addition to improved profitability of core products, the European subsidiary acquired in May 2025 also contributed.

Foodstuff Distribution Business

Net Sales Operating Income

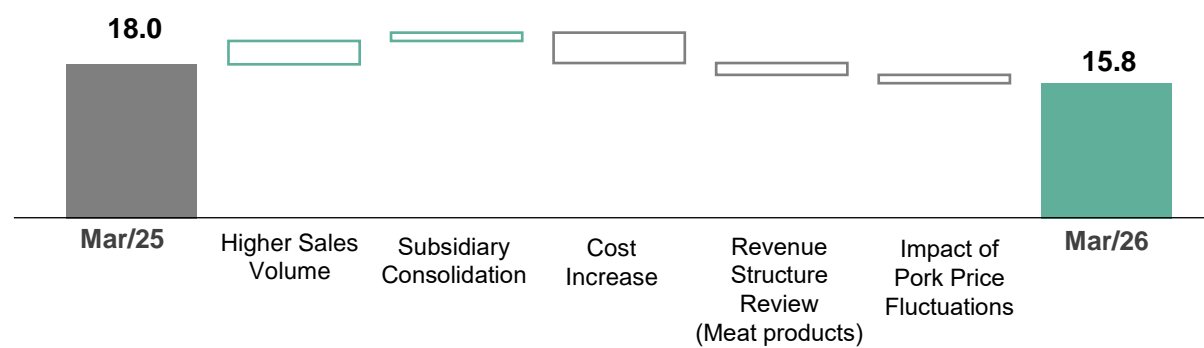
Net sales increased through strengthened intra-Group collaboration, accurately capturing customer needs across business formats and expanding sales channels. However, despite efforts to improve operational efficiency and productivity, operating income declined as cost increases could not be fully offset.

Agricultural Foods & Meat and Products

Net Sales Operating Income

Decrease in both net sales and operating income due to the ongoing review of the earnings structure in the Meat and Products business, as well as the impact of price fluctuations resulting from supply-demand adjustments for imported frozen pork in the Japanese market.

Factors of Increase / Decrease



Topic: Co-creation Case Study:

Expanding Sales to Institutional Food Service through Cross-Unit Collaboration

- In April 2025, a new Institutional Food Service Sales Division was established (within the Foodstuff Distribution Business Unit) to provide the Group's full product lineup.
- The division handles a wide range of products, including seafood, agricultural products, meat products, and mixed products.
- Collaboration with the Marine Products Trading Unit strengthened marine product sales, with both sales volume and sales value increasing by approximately 10% year on year.

Overview: Processed Foods Business Segment



Lower sales volume in the Japan processed foods business led to reduced plant utilization and lower operating income. The decline in overseas pet food operating income was due to foreign exchange impact; sales volume remained strong.

(Bln.JPY)	Mar/26	Mar/25	YoY	
			Change	Change%
Net Sales	185.8	179.8	+6.0	+3.3%
Processed Foods Business	177.4	171.9	+5.5	+3.2%
Fine Chemicals	8.3	7.9	+0.5	+5.9%
Operating Income	10.1	13.9	-3.9	-27.7%
Japan	3.4	5.3	-1.9	-36.0%
Overseas	6.7	8.6	-1.9	-22.6%
Operating Income Ratio	5.4%	7.7%	-2.3pt	-

Overview by Business Unit

Processed Foods Business Net Sales Operating Income

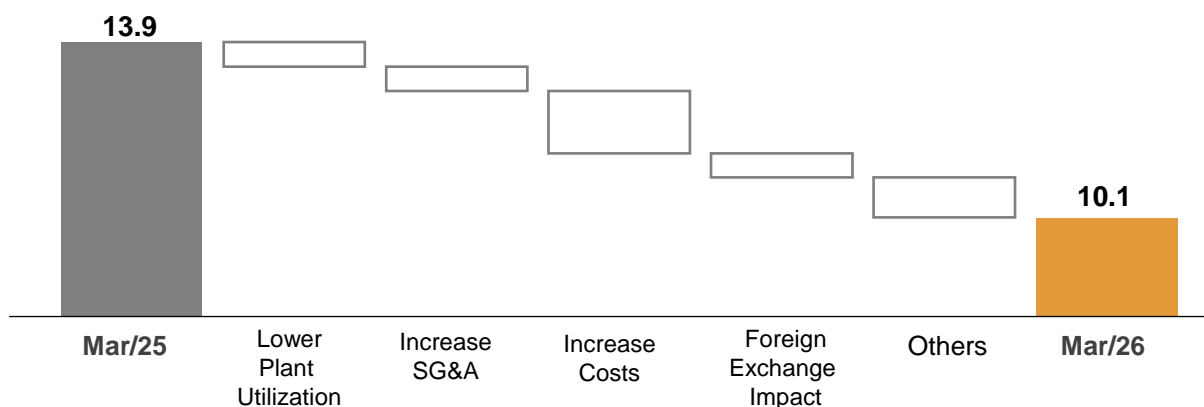
(Japan) Operating Income declined as sales volumes following price revisions fell short of forecast.

(Overseas) Pet food sales remained strong. However, operating income declined due to lower profit margins from foreign exchange impacts and persistently high raw material costs in the marine processing operations.

Fine Chemicals Net Sales Operating Income

Sales for pharmaceutical products remained solid.

Factors of Increase/Decrease



Lower Plant Utilization	Decreased plant utilization due to lower sales volumes of Japan processed foods following price revisions
Increase SG&A	Higher promotional expenses, including television advertising
Increase Costs	Higher costs, including raw material price increases both in Japan and overseas
Foreign Exchange Impact	Pet food business (Thailand); marine products processing business (Thailand)
Others	Package revision costs, etc.

Overview of Corporate Transformation Expenses and Estimated Quarterly Expenditures



Corporate transformation expenses totaled 4.1 bln. yen (including 2.1 bln. yen recorded as extraordinary losses). Packaging renewal costs were recorded across each business segment.

Annual and Quarterly Expenditure Outlook by Item

		Mar/26		Mar/27	Mar/28
		Q3	Q4		
Total		4.1 bln. JPY (Including extraordinary losses: 2.1 bln.JPY)		Approx. 3.0 bln.JPY	Approx. 2.0 bln.JPY
S G & A	(1) Head office relocation (in March 2026)	→			
	(2) CI branding costs (Changed company name in March 2026)	→		→	
	(3) Package renewal costs	→			
Extraordinary losses (Head office relocation)		→			

Mar/26 Breakdown

(3) Packaging renewal costs

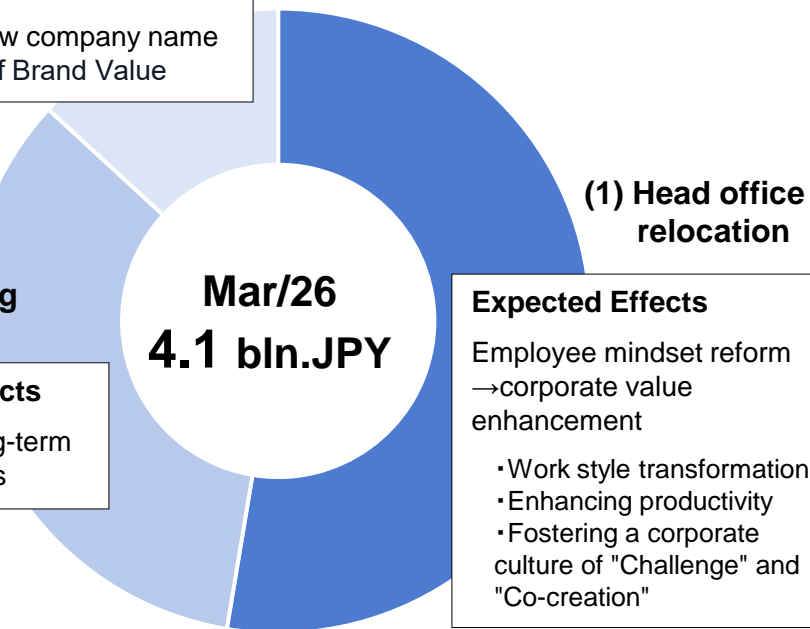
Expected Effects

Promotion of new company name
Enhancement of Brand Value

(2) CI branding costs

Expected Effects

Medium- to long-term competitiveness



(1) Head office relocation

Expected Effects

Employee mindset reform
→ corporate value enhancement

- Work style transformation
- Enhancing productivity
- Fostering a corporate culture of "Challenge" and "Co-creation"

Consolidated Statement of Income



(Bln.JPY)	Mar/26	Mar/25	Change
Net Sales	1,105.9	1,078.6	+27.3
Cost of sales	951.9	933.0	+18.9
Gross profit	154.0	145.6	+8.4
Selling, general and administrative expenses	122.8	115.2	+7.6
Operating Income	31.2	30.4	+0.8
Non-operating income	5.4	6.9	① -1.5
Non-operating expenses	5.4	5.1	+0.3
Ordinary Income	31.3	32.3	- 1.0
Extraordinary income	11.5	11.9	② - 0.4
Extraordinary losses	3.2	2.2	+1.0
Profit before income taxes	39.5	41.9	- 2.4
Income taxes	11.3	12.1	- 0.9
Profit attributable to non-controlling interests	6.1	6.6	- 0.5
Profit Attributable to Owners of Parent	22.2	23.3	- 1.1

① Non-operating income
(YoY -1.5 bln.JPY)

• Foreign exchange gains:
0.3 bln.JPY (YoY-1.5 bln.JPY)

② Extraordinary income
(YoY-0.4bln.JPY)

• Gain on sale of non-current assets:
3.6 bln.JPY (YoY+2.9 bln.JPY)

• Gain on sale of investment securities:
7.7 bln.JPY (YoY-3.2 bln.JPY)

Consolidated Balance Sheet



(Bln.JPY)	Mar/26	Mar/25	Change	Remarks (Year-end change)
Current Assets	457.5	414.6	+42.9	Cash & deposits +4.9, Notes & accounts receivable - trade, and contract assets +10.5, Inventories +26.7
Non-current Assets	294.2	266.6	+27.6	Property, plant and equipment +13.7 Intangible assets +2.0 Investment securities +3.8
Total Assets	751.7	681.2	+70.5	
Current Liabilities	281.3	236.9	+44.4	Notes & accounts payable - trade +9.1 Short-term borrowings +4.3 Commercial papers +24.0
Non-current Liabilities	178.9	168.9	+10.0	Long-term borrowings -10.3, Bonds payable +18.0
Total Liabilities	460.2	405.8	+54.4	
Shareholders' Equity	203.6	197.1	+6.5	Retained Earnings +16.6, Capital Surplus -10.2
Accumulated Other Comprehensive Income	43.7	32.5	+11.2	
Non-controlling Interests	44.3	45.8	-1.6	
Total Net Assets	291.5	275.4	+16.1	
Total Liabilities and Net Assets	751.7	681.2	+70.5	
Interest-bearing Debt	306.9	270.9	+36.0	
Net D/E Ratio	1.0x	1.0x	-	
Equity Ratio	32.9%	33.7%	- 0.8pt	

Consolidated Cash Flows



(BIn.JPY)	Mar/26	Mar/25	Change	Main contents
Cash Flows from Operating Activities	① 24.8	39.2	- 14.4	<ul style="list-style-type: none"> • Profit before income taxes 39.5 • Depreciation and amortization (including goodwill) 20.1 • Loss (gain(-)) on sale of investment securities -7.7 • Decrease (Increase(-)) in trade receivables -5.9 • Decrease(Increase(-)) in inventories -19.4 • Increase(Decrease(-)) in trade payables 6.8 • Income taxes paid -12.1
Cash Flows from Investing Activities	-21.2	- 1.9	-19.3	<ul style="list-style-type: none"> • Purchase of property, plant and equipment -25.3 • Proceeds from sale and redemption of investment securities 10.9 • Interest and dividends received 2.1
Cash Flows from Financing Activities	-0.8	- 29.4	+28.5	<ul style="list-style-type: none"> • Net Increase(Decrease(-)) in short-term borrowings -5.4 • Net Increase(Decrease(-)) in long-term borrowings -4.5 • Net Increase(Decrease(-)) in commercial papers 24.0 • Purchase of shares of subsidiaries not resulting in change in scope of consolidation -15.4 • Proceeds from issuance of bonds 17.9 • Dividends paid -5.5
Cash and Cash Equivalents at End of Period	52.9	48.4	+4.5	-

① Reasons for decline in Cash Flows from Operating Activities

- (1) Increase in inventories:**
- Higher raw material costs
 - Higher product market prices

- (2) Increase in trade receivables**
- Higher sales volume

- (3) Decrease in profit before income taxes**

2. Full-Year Forecast for the Fiscal Year ending March 2027 (FY2026)

Full-Year Forecast for the Fiscal Year Ending March 2027



Operating income is projected to increase for the third consecutive year to 32 bln. yen. Annual dividends are planned at 45 yen per share, with a projected payout ratio of 45%.

(Bln.JPY)	Mar/27 Forecast* (A)	Mar/26 Results (B)	Mar/28 MTMP Forecast	Change (A)-(B)	Change %
Net Sales	1,110.0	1,105.9	1,150.0	+4.1	+0.4%
Operating Income	① 32.0	31.2	40.0	+0.8	+2.6%
(Excluding one-time Corporate Transformation Expenses)	35.0	33.2	42.0	+1.8	+5.4%
Operating Income Ratio	2.9%	2.8%	3.5%	+0.1pt	-
Ordinary Income	30.0	31.3	-	② -1.3	-4.0%
Profit Attributable to Owners of Parent	15.0	22.2	-	-7.2	-32.4%
ROIC	4.3%	4.1%	5.0%	+0.2pt	-
Dividend Payout Ratio	③ 45.4%	30.4%	-	+15.0pt	-
DPS (Dividend per share)	99.22 yen	146.75 yen	-	-	-

- ① Corporate Transformation Expenses of approx. 3.0 bln. yen recorded under SG&A expenses (CI branding costs).
- ② In the previous fiscal year, extraordinary gains amounted to 11.5 bln. yen, of which approximately 7.7 bln. yen was recorded as gains on sale of investment securities. For the current fiscal year, extraordinary gains/losses of approximately 2.0 bln. yen are expected.
- ③ In line with progressive dividend policy, the annual dividend per share is planned to be maintained at 45 yen for the current fiscal year.

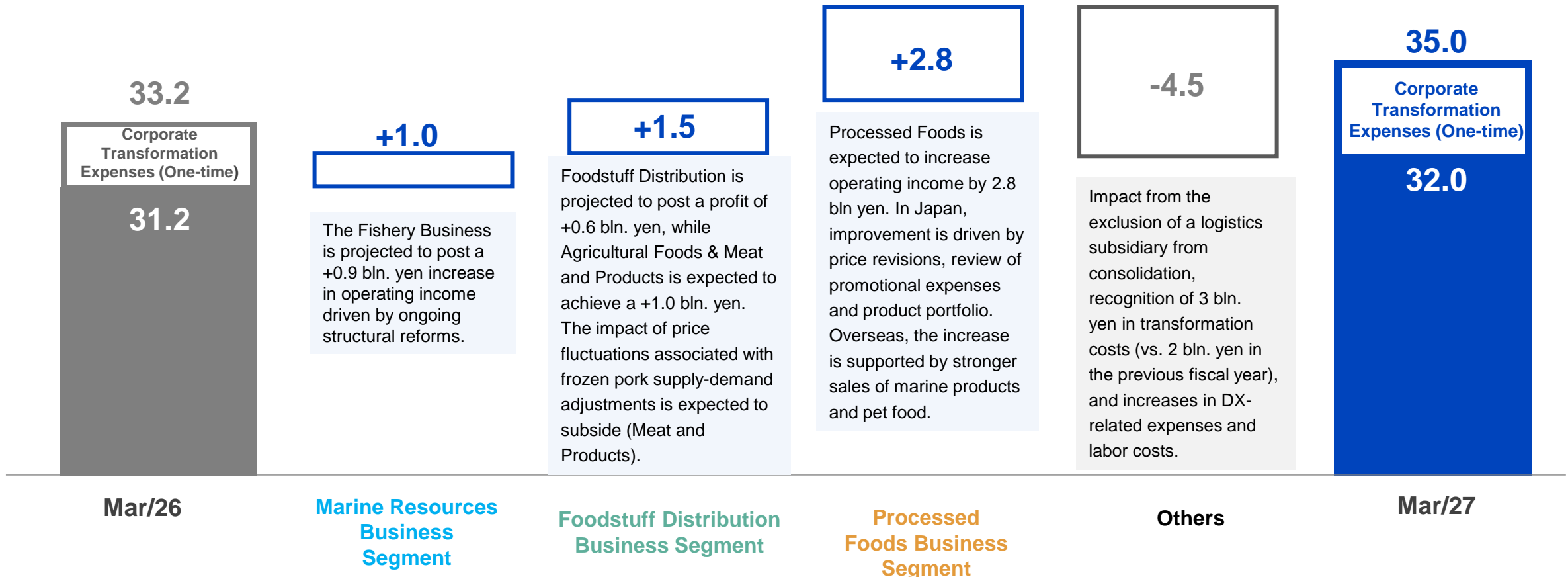
Exchange Rate		
	Mar/27 Forecast	Mar/26
USD	156.56 yen	150.43 yen
EUR	184.33 yen	169.18 yen
THB	4.97 yen	4.57 yen

*The full-year forecast does not incorporate the impact of the situation in the Middle East, as it is currently difficult to reasonably estimate its effects.

Full-Year Forecast: Factors of Increase/Decrease in Operating Income



- Operating income is expected to increase by 5.4 bln. yen in total across 3 segments. After taking into account a decline in other factors, including one-time expenses, consolidated operating income is projected to increase by **0.8 bln. yen**.
- The quantitative impact of the situation in the Middle East has not been incorporated into the current plan, although developments will continue to be closely monitored.



Full-Year Forecast: Marine Resources Business Segment



Fishery Business: +0.9 bln. yen increase in operating income driven by progress in structural reform.

(Bln.JPY)	Mar/27 Full Year Forecast	Mar/26	YoY	
			Change	Change%
Net Sales	121.5	116.1	+5.4	+4.7%
Fishery Business	34.1	34.5	- 0.4	-1.2%
Aquaculture Business*	10.2	9.8	+0.4	+4.1%
N.America Operations	77.2	71.8	+5.4	+7.5%
Operating Income	2.7	1.7	+1.0	+58.8%
Japan	-0.5	-0.6	+0.1	-
Overseas	3.2	2.3	+0.9	+39.1%
Operating Income Ratio	2.3%	1.5%	+0.8pt	-

* To strengthen sales capabilities, the aquaculture fish sales division has been reorganized into the Marine Products Trading Unit (Foodstuff Distribution Business Segment) in the FY ending March 2027.

Key Initiatives by Business Unit

Fishery Business

- Promote early withdrawal from unprofitable businesses and focus on selected fishing vessels
- Improve operational efficiency through the introduction of new vessels
- Advance downstream strategy

Aquaculture Business

- Continue cost reduction measures including high water temperature countermeasures
- Strengthen production systems

North America Operations

- Aim to stabilize and enhance profitability through a higher production ratio of high-margin products
- Continue to reduce production costs

Business Outlook

Fishery Business	Monitor trends of fuel oil prices
Aquaculture Business	Further increases in production costs (materials, labor, logistics, etc.) are anticipated
N.America Operations	Market prices for core products are generally firm; imitation crab demand is expected to remain solid, although higher production costs are a concern

Full-Year Forecast: Foodstuff Distribution Business Segment



Foodstuff Distribution: +0.6 bln. yen. Agricultural Foods & Meat and Products: +1.0 bln. yen increase in operating income.
The impact of price fluctuations associated with frozen pork supply-demand adjustments is expected to subside.

(Bln.JPY)	Mar/27 Full Year Forecast	Mar/26	YoY	
			Change	Change%
Net Sales	770.0	783.2	-13.2	-1.7%
Marine Products Trading*	453.7	455.9	-2.2	-0.5%
Foodstuff Distribution Business	247.5	248.6	-1.1	-0.4%
Agricultural Foods & Meat and Products	68.7	78.7	- 9.9	-12.6%
Operating Income	17.9	16.4	+1.5	+9.1%
Japan	10.8	10.1	+0.7	+6.9%
Overseas	7.2	6.4	+0.8	+12.5%
Operating Income Ratio	2.3%	2.1%	+0.2pt	-

* To strengthen sales capabilities, the aquaculture fish sales division has been reorganized into the Marine Products Trading Unit within the Foodstuff Distribution Business Segment in in the FY ending March 2027.

Business Outlook

Marine Products Trading	Product prices remain at elevated levels.
Foodstuff Distribution Business	Monitor trends in raw material and energy prices
Agricultural Foods & Meat and Products	High market prices for various meat products to remain at high levels

Key Initiatives by Business Unit

Marine Products Trading

- Further strengthen collaboration with upstream and downstream operations within the Group
- Target business expansion and expanded sales in Europe

Foodstuff Distribution Business

- Strengthen intra-group collaboration leveraging downstream functions; advance the Value Cycle
- Expand overseas operations

Agricultural Foods & Meat and Products

- Continue to review the earnings structure of the Meat and Products business

Topic: Integration of Fresh Fish Sales Division

Integration of the Marine Products Trading Unit and Aquaculture Business Unit sales divisions

- From April 2026, the aquaculture fish sales division has been transferred from the Aquaculture Business Unit to the Marine Products Trading Unit.
- Strengthening intra-Group collaboration in marine products distribution to enhance Profitability of farmed fish.
- Focusing on expanding exports to Europe, North America, and Asia.

Full-Year Forecast: Processed Foods Business Segment



Processed Foods Business: +2.8 bln. yen increase in operating income YoY, driven by price revisions in Japan, optimization of promotional expenses, and a review of the product portfolio. Overseas performance is supported by strengthened sales of seafood products and pet food.

(Bln.JPY)	Mar/27 Full Year Forecast	Mar/26	YoY	
			Change	Change%
Net Sales	197.9	185.8	+12.1	+6.5%
Processed Foods Business	188.5	176.5	+12.1	+6.9%
Fine Chemicals	9.4	9.3	+0.1	+1.1%
Operating Income	12.9	10.1	+2.8	+27.7%
Japan	4.8	3.4	+1.4	+41.2%
Overseas	8.2	6.8	+1.4	+20.6%
Operating Income Ratio	6.5%	5.5%	+1.1pt	-

Key Initiatives by Business Unit

Processed Foods Business

- Strengthen competitive advantage through a differentiation strategy leveraging DHA and other functional nutrients
- Review production systems in response to changes in the Japanese domestic market
- Further strengthen the pet food business

Fine Chemicals

- Expand the Pharmaceutical API business
- Enhance added value of existing products through acquisition of functional nutrition claims, targeting sales growth
- Advance the Microalgae-derived DHA business

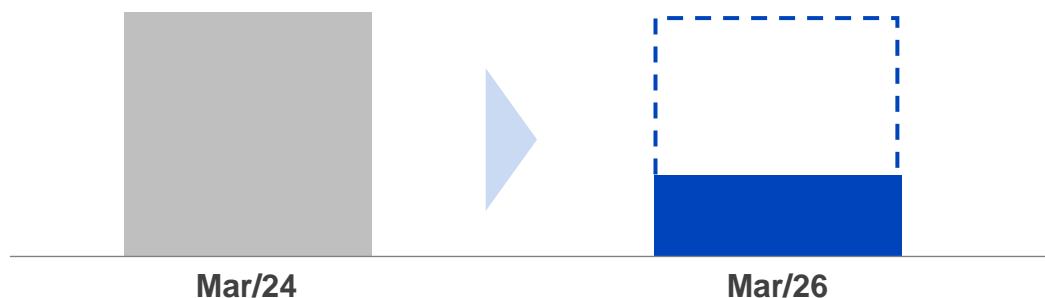
Business Outlook

Processed Foods Business	Pet food sales are expected to remain strong
Fine Chemicals	Monitor higher raw material costs and the trend toward strengthened regulation of health food products

Progress in Reducing Cross-shareholdings and Dividend

Cross-shareholdings

- The Company continues to reduce its cross-shareholdings from the perspective of capital efficiency.
- The target of reducing the outstanding balance to two-thirds, announced during the FY ended March 2025, has been achieved (on an acquisition cost basis compared with FY ended March 2024).

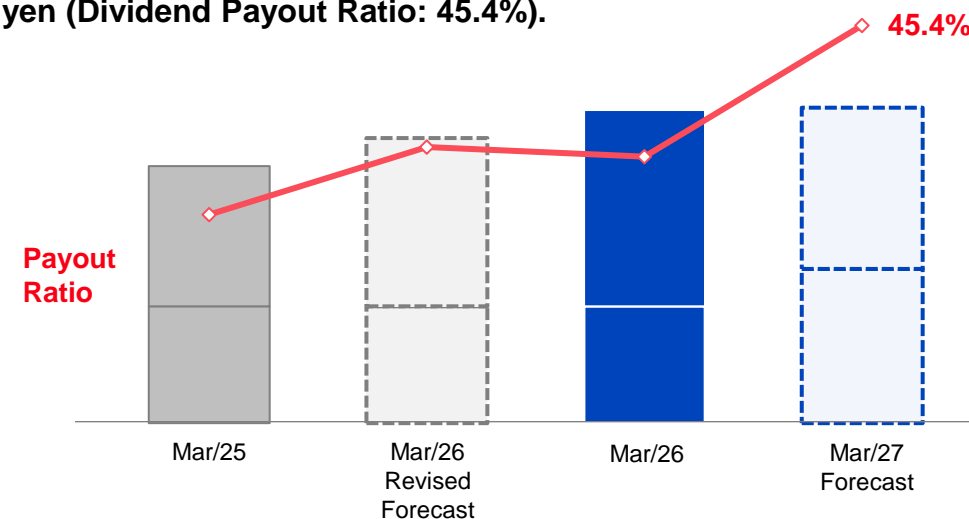


Policy

- In principle, the policy is to continue reducing cross-shareholdings.
- Holdings are limited to cases where they are deemed to contribute to strategic initiatives with business partners and to the medium- to long-term enhancement of the Group's corporate value.
- The rationale for holding each shareholding will be reviewed annually, and any shareholdings that fail to meet the relevant criteria will be reduced.
- Progress will be disclosed every fiscal year.

Dividend *

- The year-end dividend per share for the FY ended March 2026 has been increased by 4 yen from the revised forecast of 24 yen announced on February 9, 2026, to 28 yen. As a result, the annual dividend per share (after reflecting the stock split) is 44.67 yen, with a dividend payout ratio of 30.4%.
- The annual dividend per share for the FY ending March 2027 is expected to be 45 yen (Dividend Payout Ratio: 45.4%).



Interim	16.67 yen	16.67 yen	16.67 yen	22 yen
Year-end	20 yen	24 yen	28 yen	23 yen
Dividend Payout Ratio	23.8%	31.5%	30.4%	45.4%

*The Company conducted a 3-for-1 stock split of its common shares with an effective date of January 1, 2026. The above per-share dividend amounts are presented on a post-split basis.

Share Transfer of Umios Logistics Corporation



- *51% of the issued shares of Umios Logistics Corporation (formerly Maruha Nichiro Logistics), a wholly owned subsidiary, will be transferred to SENKO Group Holdings Co.,Ltd.*
- *As a result, total assets of approx. 50.0 bln. yen and interest-bearing debt of approx. 30.0 bln. yen are expected to be deconsolidated from the balance sheet (Umios Logistics Corporation will become an equity-method affiliate).*

- Background to the Share Transfer

The logistics industry is experiencing significant changes in its operating environment, including labor shortages and rising energy costs



In order to enhance the sustainability of its logistics functions, we have determined that it is essential to leverage the know-how and management resources of a specialized logistics company



With respect to logistics quality, storage capabilities, and transportation for value-added processed products, we believe that SENKO Group is the most suitable partner and is confident that Umios Logistics Corporation's capabilities can be further maximized through this partnership.

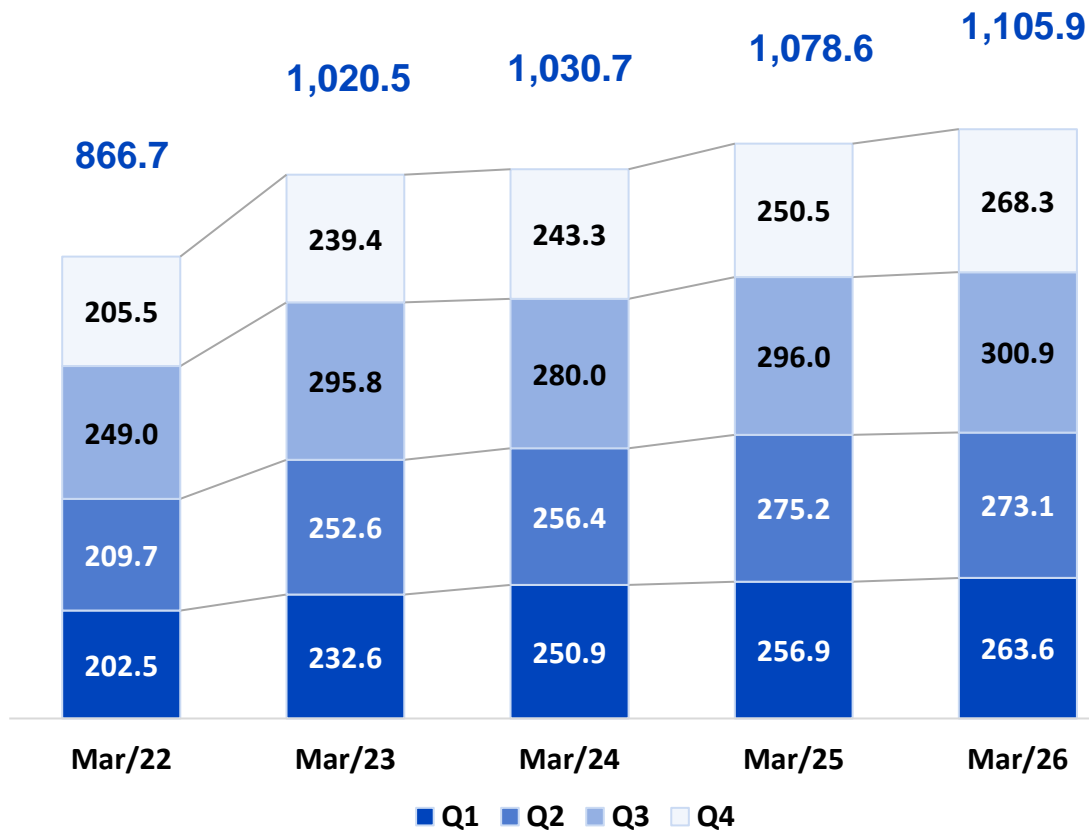
- Post-Transfer

Even after the transfer to SENKO Group Holdings Co.,Ltd., Umios Logistics Corporation will continue to provide stable and sustainable logistics services as a core logistics function of the Umios Group.



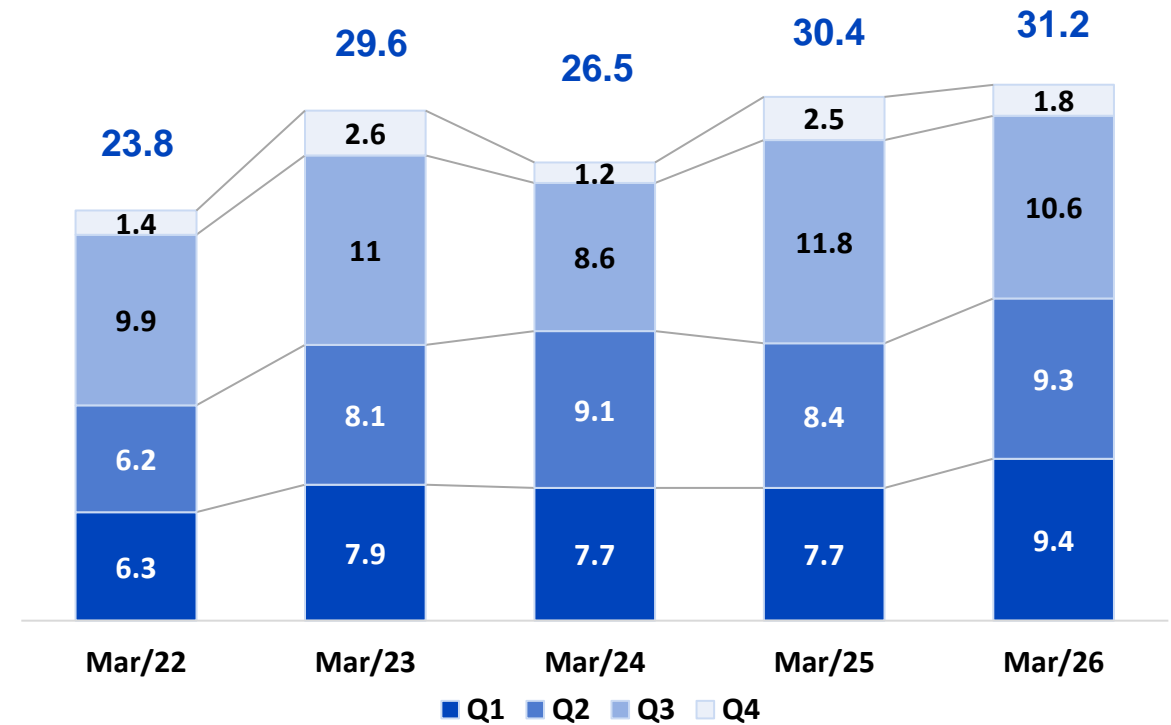
3. Appendix

Net Sales



Operating Income

(Bln.JPY)



Quarterly Results by Business Segment and Business Unit (Mar/26 Organization)



(Excel format of historical segment/unit results available for download)

(Bln.JPY)	Mar/26									
	Net Sales					Operating Income				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Fishery Business Unit	8.0	8.2	9.9	8.3	34.5	0.0	0.1	1.0	-0.7	0.4
Aquaculture Business Unit	4.5	5.0	6.3	5.3	21.1	0.1	0.1	0.2	0.4	0.8
North America Operations Unit	16.3	19.5	17.4	20.5	73.8	0.4	0.3	0.2	0.3	1.3
Marine Resources Business Segment Total	28.9	32.7	33.6	34.1	129.4	0.6	0.4	1.4	0.0	2.4
(Japan)	14.4	15.7	19.0	14.9	63.9	-0.2	-0.2	0.8	-0.2	0.1
(Overseas)	14.5	17.1	14.6	19.3	65.5	0.8	0.7	0.6	0.2	2.3
Marine Products Trading Unit	102.3	106.7	125.2	108.4	442.6	3.2	3.4	3.8	1.2	11.6
Foodstuff Distribution Business Unit	61.0	61.5	68.0	58.2	248.7	1.4	1.1	1.7	0.1	4.4
Agricultural Foods & Meat and Products Unit	19.4	19.9	21.4	17.9	78.7	0.2	-0.1	0.0	-0.3	-0.2
Foodstuff Distribution Business Segment Total	182.7	188.0	214.7	184.5	769.9	4.8	4.4	5.6	0.9	15.8
(Japan)	152.8	155.2	179.4	142.4	629.8	3.3	2.8	3.9	-0.8	9.3
(Overseas)	30.0	32.8	35.2	42.1	140.2	1.4	1.6	1.7	1.7	6.5
Processed Foods Business Unit	44.8	45.1	45.0	42.4	177.4	3.7	3.4	1.9	0.1	9.1
Fine Chemicals Unit	2.0	2.0	2.1	2.3	8.3	0.2	0.2	0.3	0.3	1.0
Processed Foods Business Segment Total	46.8	47.1	47.1	44.7	185.8	3.8	3.6	2.2	0.4	10.1
(Japan)	30.3	30.9	32.1	28.0	121.3	1.2	1.3	1.0	-0.1	3.4
(Overseas)	16.4	16.2	15.1	16.8	64.5	2.7	2.3	1.2	0.5	6.7
Others	5.2	5.2	5.4	5.0	20.8	0.2	0.8	1.4	0.5	2.9
Total	263.6	273.1	300.9	268.3	1,105.9	9.4	9.3	10.6	1.8	31.2
(Japan)	202.3	206.6	235.5	189.7	834.2	4.5	4.5	6.8	-0.9	14.8
(Overseas)	61.3	66.5	65.4	78.6	271.7	4.9	4.8	3.9	2.8	16.4

Quarterly Results by Business Segment and Business Unit (Mar/27 Organization)



(Excel format of historical segment/unit results available for download)

(Bln.JPY)	Mar/26									
	Net Sales					Operating Income				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Fishery Business Unit	8.0	8.2	9.9	8.3	34.5	0.0	0.1	1.0	- 0.7	0.4
Aquaculture Business Unit	1.8	2.2	3.3	2.5	9.8	0.3	0.1	- 0.2	- 0.1	0.0
North America Operations Unit	16.2	19.1	16.6	19.9	71.8	0.5	0.3	0.2	0.3	1.3
Marine Resources Business Segment Total	26.0	29.5	29.9	30.7	116.1	0.8	0.5	0.9	- 0.4	1.7
(Japan)	11.5	12.5	15.3	11.4	50.6	-0.0	- 0.2	0.3	- 0.7	- 0.6
(Overseas)	14.5	17.1	14.6	19.3	65.5	0.8	0.7	0.6	0.2	2.3
Marine Products Trading Unit	105.2	109.9	129.0	111.9	455.9	3.0	3.4	4.3	1.7	12.4
Foodstuff Distribution Business Unit	61.0	61.4	68.0	58.2	248.6	1.4	1.1	1.7	0.2	4.3
Agricultural Foods & Meat and Products Unit	19.4	19.9	21.4	17.9	78.7	0.2	- 0.1	0.0	- 0.3	- 0.2
Foodstuff Distribution Business Segment Total	185.6	191.2	218.4	188.0	783.2	4.6	4.4	6.0	1.4	16.4
(Japan)	155.6	158.4	183.2	145.8	643.1	3.2	2.8	4.4	- 0.3	10.1
(Overseas)	29.9	32.8	35.2	42.1	140.0	1.4	1.6	1.6	1.7	6.4
Processed Foods Business Unit	44.6	44.9	44.8	42.2	176.5	3.7	3.4	1.9	0.1	9.0
Fine Chemicals Unit	2.2	2.2	2.4	2.5	9.3	0.2	0.3	0.3	0.3	1.2
Processed Foods Business Segment Total	46.8	47.2	47.2	44.7	185.8	3.9	3.6	2.3	0.4	10.1
(Japan)	30.3	30.9	32.1	27.9	121.3	1.2	1.3	1.0	- 0.1	3.4
(Overseas)	16.5	16.2	15.1	16.8	64.6	2.7	2.3	1.3	0.5	6.8
Others	5.2	5.2	5.4	5.0	20.8	0.2	0.8	1.4	0.5	2.9
Total	263.6	273.1	300.9	268.3	1,105.9	9.4	9.3	10.6	1.8	31.2
(Japan)	202.3	206.6	235.5	189.7	834.2	4.5	4.5	6.8	- 0.9	14.8
(Overseas)	61.3	66.5	65.4	78.6	271.7	4.9	4.8	3.9	2.8	16.4

*Figures for the fiscal year ended March 2026 are reference values.

Thank You

- This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings and evaluations, about Umios and its group companies that are not historical facts. These forward-looking statements are based on current forecasts, estimates, assumptions, plans, beliefs and evaluations in light of information currently available to management. In preparing forecasts and estimates, Umios and its group companies have used, as their basis, certain assumptions as necessary, in addition to confirmed historical facts. However, due to their nature, there is no guarantee that these statements and assumptions will prove to be accurate in the future. Umios therefore wishes to caution readers that these statements, facts and certain assumptions are subject to a number of risks and uncertainties and may prove to be inaccurate.
- This material contains unaudited and we do not undertake its accuracy or reliability.
- This material has been designed as part of Umios' public relations and IR activities. It was not created with the purpose of soliciting investors to buy or sell Umios' stock or any other securities.

